

# The future of Healthcare IT

Vicenna HealthCloud is a patient-centric Hospital Management and Electronic Health Record solution. HealthCloud improves the business efficiency and provisioning of healthcare for Hospitals ranging in size from 50 to 500 beds. With integrated **Finance**, **Administration**, **Clinical**, and **Patient** modules, HealthCloud gives you the information and tools to run your hospital efficiently and make the right decisions to grow your revenue and your margins.

Built with deep knowledge of hospital management, healthcare IT standards and modern technology, HealthCloud is *flexible and comprehensive* and will adapt to your needs. It is *easy to implement* and is available in both a licensing and rental model.

## Vicenna HealthCloud: Value Delivered



### **Financials**

- Track the gross margin on every procedure performed on each patient
- Control costs through deep visibility
- Track the usage of medicines, supplies and consumables from procurement to service delivery
- Track variance in expenses across services and procedures
- Manage charges with flexibility
- Increase your Revenue via Patient Outreach
- Increase your patient base through Insurance and Corporate Panels
- Measure relationship value with Consultants
- Financial Reporting (GL, AR, AP and Fixed Assets)



### Clinical

- Comprehensive Electronic Medical Record (EMR)
- Extremely easy to use consultant clinical interface
- Patient friendly prescriptions
- Consultants visibility into patient lists



### Administration

- Accurate and Prompt Billing
- Control Discounts and Refunds
- Track actual usage of Medicines and Supplies against expected consumption
- Reduce Waste & Pilferage
- Manage Inventory and Procurement directly against patient and procedure volumes
- Monitor and proactively reduce Wait Times in Outpatient



## **Patient**

- Instant access for Patients through the Patient mobile app
- Access to complete Electronic Medical Record
- View all lab tests and other diagnostic reports
- View all current (and previous) prescriptions
- Appointments

Support (CDS)

# HealthCloud - The Complete Solution

| Finance                        | Admini                  | stration                        | Ancillary  | Clinical                     | Patients                |
|--------------------------------|-------------------------|---------------------------------|------------|------------------------------|-------------------------|
| Shares                         | Patient<br>Registration | Admissions                      | Pharmacy   | Electronic Medical<br>Record | Online<br>Prescriptions |
| Panels/Insurance               | Appointments            | Wards<br>Management             | Laboratory | Prescriptions                | Online<br>Reports       |
| Core Financials<br>GL, AP, AR, | Outpatient<br>Clinics   | Operation Theater<br>Management | Radiology  | Clinical<br>Documentation    | Online<br>Appointments  |
| Inventory                      | Billing                 | Charge Master                   |            | Nursing Charts               |                         |
|                                |                         |                                 |            | Clinical Decision            |                         |

# Build, Buy, or HealthCloud?

| Criteria               | Build   | Local Products  | Health Cloud   |
|------------------------|---|---|--|
| Meets Current<br>needs | Designed to meet specific current needs   | Usually focused on back office and billing requirements but do not provide patient centric administrative and clinical features | Already implemented in hospitals of various sizes and complexity, HealthCloud can be configured to meet your current needs |
| Future Growth          | Difficult to keep investing in a continuous development cycle to meet new requirements              | X Very limited for almost all local products  | Extensive ongoing product development to add new features available to all customers                                       |
| Implementation         | Inhouse team implements modules as developed  | X Generally difficult to implement  | Highly configurable product.  Designed for easy implementation   |
| IT Capabilities        | Requires strong software development team to build and maintain application                         | IT team is involved in day to day operations of product   | IT team can focus on adding business value instead of daily operational issues   |
| Initial Cost           | <b>✓</b> Appears low  | X<br>High up-front cost   | Subscription model with low up-front cost as well as a one-time Perpetual License option                                   |
| Long Term<br>Cost      | Adds up over time. Plus, unmeasured losses due to lack of flexibility and controls within IT system | Ongoing maintenance cost  | Upgrades and new features are included in ongoing subscription or support contract   |

### HealthCloud

HealthCloud is a next generation Healthcare Management solution with integrated support for Electronic Health Records (EHR), Patient Engagement and Clinical Decision Support. Built on the Microsoft Azure cloud platform, HealthCloud delivers rich functionality in a highly secure solution with a stunning user interface.

Covering the complete patient care and administration lifecycle, HealthCloud automates the Patient Registration, Scheduling, Clinical Care and Billing functions for all sizes of healthcare providers from individual doctor clinics to large tertiary care hospitals.

### Contact.

Visit us online at vicenna.com
For more information, contact sales@vicenna.com





### Locations

Boston

Dubai

Islamabad

Karachi

Lahore

### Success Stories

"After trying multiple solutions from in-house to other vendors, RMI has adopted Vicenna HealthCloud which has given us a single integrated solution for both the Administrative and Clinical sides. We have been very pleased with the rollout of HealthCloud at RMI."

Shafique Ur Rehman CEO, Rehman Medical Institute